

Codebook for Open-Ended Responses

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exp_group [experimental group]

- 1 = win-lose; no additional vignette; China
- 2 = win-lose; no additional vignette; Country X
- 3 = win-win; no additional vignette; China
- 4 = win-win; no additional vignette; Country X
- 5 = win-lose; additional vignette; China
- 6 = win-win; additional vignette; China
- 7 = win-lose; additional vignette; Country X
- 8 = win-win; additional vignette; Country X

supp1 [support for the proposed trade policy]

- 0 = oppose strongly
- 1 = oppose somewhat
- 2 = lean toward opposing
- 3 = lean neither way
- 4 = lean toward favoring
- 5 = favor somewhat
- 6 = favor strongly

supp2 [collapsed version of **supp1**]

- 0 = oppose strongly, oppose somewhat, lean toward opposing, or lean neither way
- 1 = favor strongly, favor somewhat, or lean toward favoring

open_ended [open-ended response]

content1 [categorization of open-ended responses; win-lose scenario only]

- 1 = self-serving preference (e.g., gains for the U.S., personal gains)
- 2 = other-regarding preference
- 3 = retaliation concern
- 4 = other (e.g., negative views on China or its imports, support for free trade)
- 12 = self-serving preference + other-regarding preference
- 13 = self-serving preference + retaliation concern
- 23 = other-regarding preference + retaliation concern
- 99 = unclassified (e.g., nonsense, restating neutrality, stating inability to form an opinion due to insufficient information)

content2 [disaggregation of “other-regarding” responses]

- 1 = altruism / empathy
- 2 = equality / fairness
- 3 = cosmopolitanism
- 4 = other (e.g., ambiguous other-regarding preference, utilitarian perspective)
- 12 = (altruism / empathy) + (equality / fairness)
- 13 = (altruism / empathy) + cosmopolitanism
- 23 = (equality / fairness) + cosmopolitanism